

## HIGHLIGHTS

### New Investments: 1<sup>st</sup> Quarter, 2014

In the first (1<sup>st</sup>) quarter of 2014 (1<sup>st</sup> January to 31<sup>st</sup> March, 2014), 41 new projects were registered.

### Initial Transfers

The total initial capital transfers for the newly registered projects during the quarter amounted to **GH¢40.37 million (US\$14.70 million)**.

### Estimated Value of Registered Projects

The total estimated value of this quarter's newly registered projects was **GH¢265.08 million (US\$ 96.53 million)**.



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## CEO's Message



The new GIPC Act, Act 865, 2013, came into effect in October 2013. To ensure that the new Act is properly understood and investors prepared for full scale implementation, a lot of activities have been organized this quarter. The activities included a national stakeholders meeting, seminars for the commercial attachés of all the embassies in the country, and our ongoing regional sensitization tours, to reach out to the regions and districts.

Feedback during these interactions has helped to correct certain misconceptions in the interpretation of the law, especially as to the status of enterprises registered before the passage of the new Act. Looking at the level of registration by investors during the quarter, we have realized that the confusion in interpreting the law has

had a serious effect on the number of investors actually ready to commit their funds into the country. Thus justifying the need for the sensitization or stakeholders meetings conducted during the quarter.

During the quarter, 41 companies with foreign participation registered with the centre. Out of this number, 7 were liaison offices. It was also observed that 57.24% of companies registered were in the manufacturing sector. This then calls for intensified monitoring activities to ensure that companies actually engage in activities they have registered for.

We believe it is too early to assess the effect of the law on FDI inflows. But the signs point to the fact that there is still a lot of promotion and education to be done, as well as ensuring compliance through very effective monitoring and tracking.

We remain focussed and poised towards our mandate of attracting and retaining the best FDIs that will help navigate the challenge the economy is facing at the moment. - **Mrs. Mawuena Trebarh, CEO.**

## SECTORAL COMPOSITION OF NEW PROJECTS

Of the **41** projects registered during the first (1<sup>st</sup>) quarter, 34 (82.9%), were wholly-foreign owned enterprises valued at **GH¢173.94 million (US\$63.34 million)** which is **65.6%** of the total estimated value of projects registered.

The remaining 7 (17.1%) were joint ventures between Ghanaians and foreign partners valued at **GH¢91.43 million (US\$33.19 million)** which is **34.4%** of the total estimated value of projects registered.



## NOTABLE PROJECTS FOR THIS QUARTER

- BLOW CHEMICAL INDUSTRIES LIMITED** – manufacturing of bottled water with an estimated project value of **US\$29.36 million**.
- UNITED FABRICATION LIMITED** – fabrication and welding as well as assembling of heavy duty equipment. The project has an estimated value of **US\$ 14 million**.
- C & G MINING COMPANY LIMITED** – hiring of machinery for the mining industry as well as rendering mining and geological consultancy services an estimated project value of **US\$7.69 million**.
- BP GHANA LIMITED** – storage and trading of crude oil and petroleum products with an estimated project value of **US\$6.93 million**.
- DESORTO TRUST & INVESTMENT CO. LTD** – investments into real estates with an estimated project value of **US\$4.6 million**.

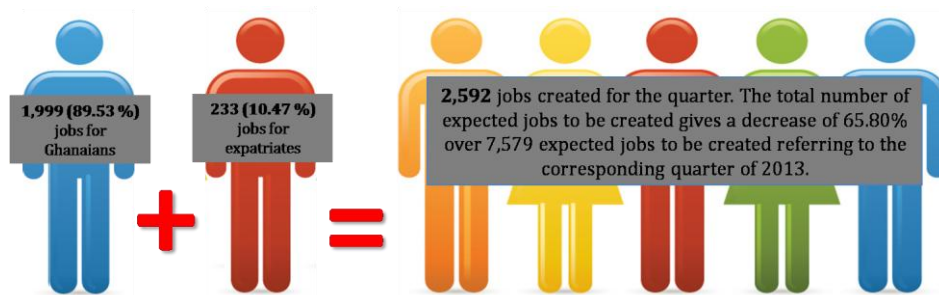
Sectoral Composition of New Projects	Newly Registered Projects	Est. Value of Projects (US\$ M)	% of Est. Value
Building/Const	2	3.03	3.14
Export Trade	1	0.13	0.13
General Trading	6	14.53	15.05
Liaison	7	6.41	6.64
Manufacturing	16	55.25	57.24
Service	9	17.18	17.80
<b>Total</b>	<b>56</b>	<b>1,360.02</b>	<b>100.00</b>

## RE-REGISTRATION

During the first quarter of 2014, a total number of **95** projects renewed their registration with the Centre.

Re-registration Exercise: Jan to March, 2014				
Number of projects re-registered		95		
		Projected	Actual	
Employment Creation	Ghanaians	3,629	3,981	5,919
	Non-Ghanaians	352		443
Investment US\$ M		244.53	320.68	
*The actual investment value shows an increase of 31.14% compared to the projected investment figure of US\$320.68 million				

## EMPLOYMENT GENERATION



Sector	Expected employment to be created	
	Ghanaian	Non-Ghanaian
Services	265	52
Manufacturing	1,544	153
Liaison	21	6
General Trading	112	14
Export Trading	7	6
Building and construction	44	2

## CONFERENCES, SEMINARS AND MISSIONS

During the first quarter of 2014, GIPC organized and participated in the following programmes as part of its mandate of investment promotion:

**CEO's breakfast meeting** held at the Coconut Groove Regency Hotel on the **5<sup>th</sup> of March, 2014.**

**Economic Councilor's seminar on the GIPC Act 865 (1994)** held on the **26<sup>th</sup> and 27<sup>th</sup> of February 2014.**

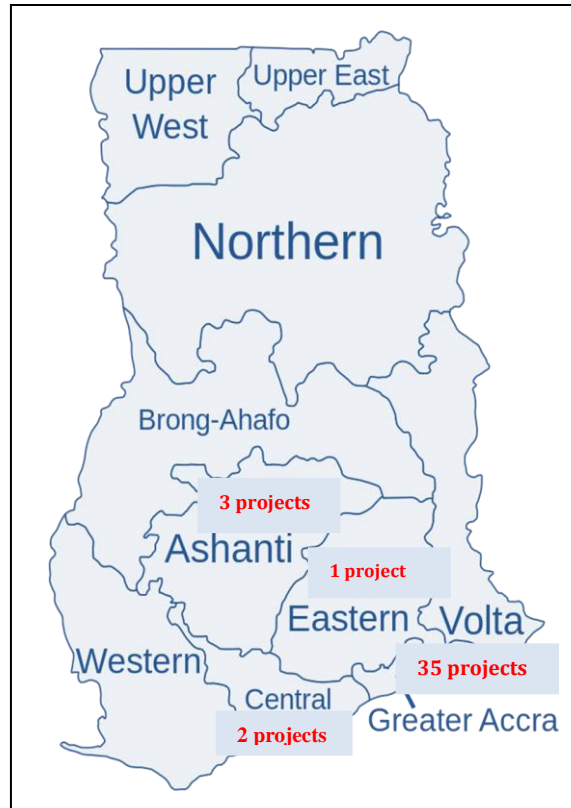
**Upcoming events - 2<sup>nd</sup> Quarter, 2014**

**3<sup>rd</sup> Nation Branding & Investment Expo 2014** to be held in **Eindhoven, the Netherlands** from **6<sup>th</sup> - 8<sup>th</sup> May, 2014.**

**Seminar on Pharmaceutical and Medical Investments and Corporation** to be held in **Beijing, China** from **7<sup>th</sup> - 27<sup>th</sup> May, 2014.**

**Seminar on Trade and Investment** to be held in **Beijing, China** from **6<sup>th</sup> - 23<sup>rd</sup> June, 2014**

Geographical Distribution of Projects Registered in Ghana



## GEOGRAPHICAL DISTRIBUTION

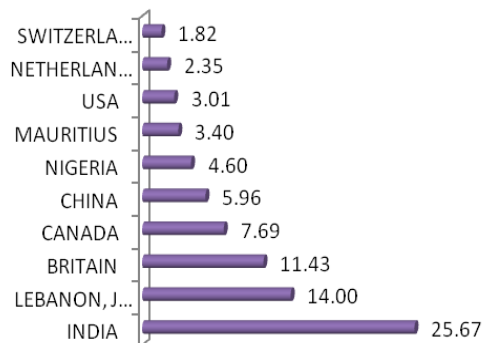
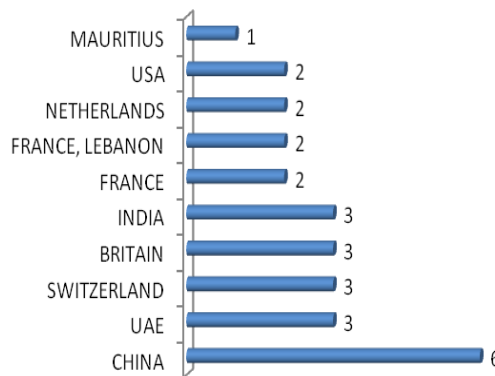
Four (4) out of the ten regions directly benefited from the registered projects during the quarter.

The regions are Ashanti, Central, Eastern and Greater Accra. **85%** of all the projects registered are located in Greater Accra region.

## SOURCES OF FOREIGN DIRECT INVESTMENT (FDI)

China, with 6 projects, topped the list of countries with the highest number of registered projects.

With **US\$25.67 million** as the FDI value of the investments, India topped the list of countries with the largest value of investments registered during the quarter.





## FOREIGN DIRECT INVESTMENT

The FDI component of the estimated value of the projects registered during the period under review (1<sup>st</sup> January to 31<sup>st</sup> March, 2014) was **GH¢250.42 million (US\$91.19 million)**, representing **94.47%** of the total estimated value, and a local currency component of **GH¢14.66 million (US\$5.34 million)**, representing **5.53%**.

The total foreign equity was **GH¢159.74 million (US\$58.17 million)** and the initial equity transfers was **GH¢40.37 million (US\$14.70 million)** for this quarter.



1ST QUARTERS COMPARED: 2014 & 2013		Q1 2014		Q1 2013		Q1 2014 & Q1 2013 Compared
No. of Projects	F	34	41	73	94	-56.38%
	JV	7		21		
Total Estimated Value (US\$ M)		96.53		294.68		-67.24%
FDI Component (US\$ M)		91.19		285.20		-68.03%
Local Component (US\$ M)		5.34		9.48		-43.67%
Total Initial Capital (US\$ M)		14.70		25.47		-42.49%
Country with highest No. of Projects		China (6)		India (13)		
Country with largest FDI Value of Projects		India (US\$25.67 M)		Britain (US\$122.61 M)		
Total Jobs to be Created	Ghanaians	1,993		57,079		-96.51%
	Non - Ghanaians	233		10,503		-97.78%



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