## 2016 - Volume 12. Issue 3

# HIGHLIGHTS

#### New Investments: 3<sup>rd</sup> Quarter, 2016

In the third (3<sup>rd</sup>) quarter of 2016 (1<sup>st</sup> July to 30<sup>th</sup> September), **46** new projects were registered.

#### **Initial Transfers**

The total initial capital transfers for the newly registered projects during the quarter amounted to **US\$18.08 million**.

#### Estimated Value of Registered Projects

The total estimated value of this quarter's newly registered projects was **US\$241.17 million.** 

## Foreign Direct Investment (FDI) Value

The FDI component of the estimated value of registered projects was **US\$235.24 million** 



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# GIPC QUARTERLY REPORT



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# For

'It has been an exciting 3rd quarter for the Centre having undertaken activities to fulfill our mandate as an IPA and to support the development agenda of Ghana" - Mrs. Mawuena Trebarh, CEO.

The Centre began the third quarter with activities in line with its role of investment facilitation and advocacy. There were engagements with embassies and CEOs of companies through the Economic counselors Dialogue and the CEO's Quarterly Breakfast Meeting. The Centre also received business delegations and embarked on investment promotion missions to Singapore and South Korea. There were local events the Centre organized and participated in as well, which were the Ghana Club 100 Awards and the Regional Sensitization Tour 2016 which began in September. These activities and many others related to our investment targeting and generation role have impacted on the levels and quality of FDI inflows recorded by the Centre so far.

There were a total of **46** new projects registered by the Centre, with a total estimated value of **US\$241.17 million**. The

# **CEO's Message**

initial capital transfer amount of these projects increased by **14.29%** over the amount recorded in the corresponding quarter of 2015. This is even more significant when the total amount for the first three quarters of 2016 are compared with the same period in 2015: an increase of **75.46%**.

Highlights of investments recorded in the third quarter of 2016 and the year to date are as follows:

- ✓ The FDI component of the estimated value of registered projects was US\$235.24 million
- ✓ The total initial capital transfers for the newly registered projects during the quarter amounted to US\$18.08 million
- ✓ A total of **1,504 jobs** are expected to be created from the 46 newly registered projects at full capacity
- ✓ A total of **136** projects recorded in 2016 (January to September), with a total estimated value of **US\$1,940.86 million**
- ✓ The total initial capital transfer amount for the year to date was US\$94.52 million
- ✓ A total of 8,103 jobs are expected to be created from the 136 projects registered in 2016.

The GIPC remains committed to our mandate to attract quality investments targeted at the development needs of the country. We therefore invite potential and existing investors to do business in the best investment destination on the African continent.- *Mrs. Mawuena Trebarh* 

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# Ownership Structure of registered projects

Of the **46** projects registered during the third  $(3^{rd})$  quarter, **34** (**73.91**%), were wholly-foreign owned enterprises valued at **US\$59.68 million** which is **24.75%** of the total estimated value of projects registered.

The remaining **12** (**26.09**%) were joint ventures between Ghanaians and foreign partners valued at **US\$181.49 million** which is **75.25%** of the total estimated value of projects registered.

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REAL

# NOTABLE PROJECTS FOR THIS QUARTER

- a) AFRICA REI GHANA LIMITED Real estate development and investment with an estimated project value of US\$162.12 million.
- b) <u>GN FOODS GHANA LIMITED</u> Manufacturing of agricultural products, food processing with an estimated project value of **US\$13.45** million.
- c) <u>PRINTMAN GHANA LIMITED</u> Manufacturing of printing and packaging materials with an estimated project value of US\$3.25 million.
- **CMI ACCRA LIMITED** Mining services, rental of mining equipment and any other incidental with estimated project value of US\$3 million.

Sectoral Composition of New Projects	Newly Registered Projects	Est. Value of Projects (US\$ M)	% of Estimated Value	
Agriculture	0	0	0	
Building/Const	4	166.18	68.90	
Export Trade	1	0.50	0.21	
General Trading	5	25.38	10.53	
Liaison	7	10.98	4.55	
Manufacturing	10	24.23	10.05	
Services*	18	13.59	5.63	
Tourism	1	0.32	0.13	
Total	46	241.17	100.00	
*Includes areas such as Mining & Oil & Gas services, ICT & Financial services.				

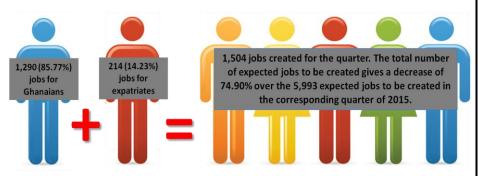
# **RENEWALS**

The third quarter of 2016 recorded a total number of **177** project renewals.

Re-registration: July to September, 2016				
Number of projects re-registered	177			
	Initial	Current		
Employment Created	11,132	18,678		
Investment Value (US\$ M)	501.37	2,074.39		

The current investment value of renewed projects shows a significant increase of 313.74% compared to the initial investment value of US\$501.37 million.

# **EMPLOYMENT GENERATION**



# Sector

Beetor	Ghanaian	Non-Ghanaian
Agriculture	0	0
<b>Building/Construction</b>	322	28
Export Trade	17	4
General Trading	126	23
Liaison	29	14
Manufacturing	332	50
Services	420	89
Tourism	44	6
Totals	1,290	214

Expected employment to be created

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#### CONFERENCES, SEMINARS AND MISSIONS

- Economic Counsellors Dialogue held in Accra on 5th July, 2016
- 6<sup>th</sup> Tokyo International Conference on African Development (TICAD VI), Nairobi - Kenya from 27<sup>th</sup> - 28<sup>th</sup> August, 2016
- Ghana Club 100 Awards held on 19th August, 2016 at the Kempinski Gold Coast Hotel
- Africa Singapore Business Forum held in Singapore from 24th to 25th August, 2016
- Trade Mission to South Korea from 29th August to 1st September, 2016
- The Africa Partnership Conference (APC) 2016 held in Mauritius from 20th to 21st September, 2016
- Regional Sensitization Tour -Ashanti & Brong Ahafo region from 26th to 30th September, 2016

#### **Upcoming Programmes**

- West Africa Trans-Regional Conference organized by Stanbic Bank in Accra to be held from 4<sup>th</sup> to 5<sup>th</sup> October, 2016
- KZN Export Week Summit to be held in South Africa from 18<sup>th</sup> to 20<sup>th</sup> October, 2016
- Africa Trade and Investment Promotion Event to be held from 31<sup>st</sup> October to 1<sup>st</sup> November, 2016 in Malaysia

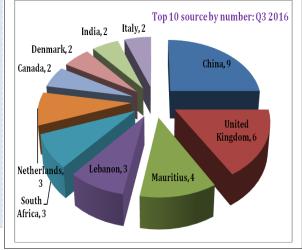
# SOURCES OF FOREIGN DIRECT INVESTMENT (FDI)

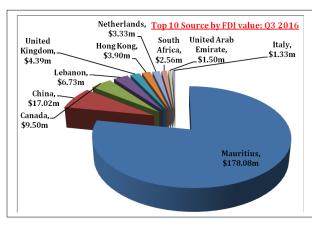
China, with **9 projects** was the country with the highest source of investments in the third quarter.

However, with an FDI value of **US\$178.08 million**, **Mauritius** topped the list of countries with the largest value of investments registered during the quarter.

#### Geographical Distribution of Registered Projects







# GEOGRAPHICAL DISTRIBUTION OF PROJECTS

Five (5) out of the ten regions directly benefited from the registered projects during the quarter.

The regions are Greater Accra, Western, Ashanti, Central & Northern region. **78.26**% of all the projects registered are located in Greater Accra region.









# FOREIGN DIRECT INVESTMENT (FDI)

The FDI component of the total estimated value of the projects registered during the period under review (1<sup>st</sup> July to 30<sup>th</sup> September, 2016) was **US\$235.24 million**, representing <u>97.54%</u> of the total estimated value, and a local currency component of **US\$5.93 million**, representing <u>2.46%</u>.

The total foreign equity was **US\$48.03 million** and the initial equity transfer was **US\$18.08 million** for this quarter.



COMPARISON: 2016 & 2015 % Increase/Decrease   Q3 2016 : Q3 2015 Q3 2016 : Q3 2015							
			Q3 2016		Q3 2015		
No. of	F		34	46	37	52	(11.54%)
Projects	JV		12	]	15		
Total Estimated Value ( US\$ M)		241.17		820.70		(70.61%)	
FDI Component (US\$ M)235.24		587.55		(59.96%)			
Local Component (US\$ M)		5.93		233.15		(97.46%)	
Total Initial Capital (US\$ M)		18.08		15.82		14.29%	
Country with	Country with highest No. of ProjectsChina (9)China (14)						
Country with largest FDI Value of Projects		Mauritius (US\$178.08 M)		Turkey (US\$301.36 M)			
Total Jobs to	be	Ghanaians	1,	,290	5,30	7	(75.69%)
Created		Non - Ghanaians	2	214	686		(68.80%)

# **REGISTERED GHANAIAN PROJECTS**

A total of **10** Ghanaian projects were registered during the 3<sup>rd</sup> quarter, 2016. These projects are located in three (3) regions of Ghana, with Greater Accra registering the highest number of **7**. In terms of sectoral distribution, the services sector topped with **6** projects recorded. The manufacturing sector recorded the highest number (**243**) of expected jobs to be created.

(2 projects) Ashanti	(7 projects) Greater Accra	(1 project) Volta
Est. Cost - US\$ 2.75 M •	Est. Cost - US\$ 1,560.95 • M	Est. Cost - US\$ 0.23 M •